



FOI REF: 23/437

1<sup>st</sup> August 2023

Tel: 0300 131 4500  
Website: [www.esht.nhs.uk](http://www.esht.nhs.uk)

## FREEDOM OF INFORMATION ACT

I am responding to your request for information under the Freedom of Information Act. The answers to your specific questions are as follows:

**Please may you provide me with:**

**The name and best contact details for your -**

**A) Chief People Officer.**

Steve Aumayer  
[Steve.aumayer@nhs.net](mailto:Steve.aumayer@nhs.net)  
0300 1314 500

**B) Head of recruitment.**

Greig Woodfield  
[greig.woodfield@nhs.net](mailto:greig.woodfield@nhs.net)  
0300 1314 500

**C) International recruitment lead or whoever would be the primary contact responsible for the recruitment of overseas Nurses.**

Greig Woodfield  
[greig.woodfield@nhs.net](mailto:greig.woodfield@nhs.net)  
0300 1314 500

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**D) Please can you also provide the details for the Recruitment Lead, Recruitment Manager or the primary contact that would be responsible for the recruitment of UK based Band 5 & 6 Nurses and Allied Health Professionals (namely Radiographers & Physiotherapists)?**

Greig Woodfield  
[greig.woodfield@nhs.net](mailto:greig.woodfield@nhs.net)  
0300 1314 500

**Please provide the following where available:**

- **Contact name**
- **Email address**
- **Best contact number**

Please see page 1 and above.

**We would also require the following information:**

**1) Total spend on international recruitment activity with agency providers for the last financial year?**

Total spend by East Sussex Healthcare NHS Trust (ESHT) in financial year 2022/23 with: Medacs Healthcare Services Ltd, MSI Group Limited and Remedium Partners Limited was £949,708.

**2) Names, total number of agency providers currently being used for international recruitment and total spend with each provider for the last financial year?**

ESHT spend in FY 2022/23 with the 3 agency providers used for international recruitment.

Medacs Healthcare Services Ltd: £226,029  
MSI Group Limited: £656,479  
Remedium Partners Limited: £67,200

**3) The average fee per Nurse, for International Recruitment via agency?**

Whilst the Trust holds the information requested, it is applying a Section 43(2) exemption in relation to this part of the request as the release of the information is likely to prejudice its commercial interests.

In applying the exemption consideration has been given to the public interest in enabling scrutiny of public sector decision making and the general public interest in accountability and transparency.

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We have concluded that by providing this information could be putting our third party provider at a disadvantage with their competitors which could cause harm to the Trust as this could result in the Trust not obtaining best value for money.

In this instance, we consider that the public interest in withholding the information is greater than the public interest in disclosing the information.

**4) The main challenges faced by the Trust when recruiting overseas nurses?**

Pastoral support and pre onboarding.

If I can be of any further assistance, please do not hesitate to contact me.

Should you be dissatisfied with the Trust's response to your request, you have the right to request an internal review. Please write to the Freedom of Information Department ([esh-tr.foi@nhs.net](mailto:esh-tr.foi@nhs.net)), quoting the above reference, within 40 working days. The Trust is not obliged to accept an internal review after this date.

Should you still be dissatisfied with your FOI request, you have the right of complaint to the Information Commissioner at the following address:

The Information Commissioner's Office  
Wycliffe House  
Water Lane  
Wilmslow  
Cheshire SK9 5AF

Telephone: 0303 123 1113

Yours sincerely

Linda Thornhill (Mrs)  
Corporate Governance Manager  
[esh-tr.foi@nhs.net](mailto:esh-tr.foi@nhs.net)