

FOI REF: 25/475

29th July 2025

Tel: 0300 131 4500
Website: www.esht.nhs.uk

FREEDOM OF INFORMATION ACT

I am responding to your request for information under the Freedom of Information Act. The answers to your specific questions are as follows:

Please provide the following information you have pertaining to NHS insourcing within your Trust / Health Board.

What is insourcing? [NHS England SBS definition]

- **Insourcing is defined as the employment of a third-party organisation to perform medical services/procedures on trust premises. It differs to locum and agency staffing supply with the full end to end service being provided, not just staff.**
- **The supplier uses the NHS organisation's premises and equipment to deliver these services. Insourcing is largely focused on secondary care and the services are generally used out of hours when the premises/equipment is not being used by the NHS, thus making efficient use of the services.**
- **Insourcing is designed to be results driven by utilising additional capacity provided by a supplier. This could be, for example, but not limited to, reducing patient waiting lists by a certain number over a given period or to triage a certain number of patients within a given period. Virtual patient appointments may also be undertaken by the insourced provider.**

1) Do you use insourcing providers?

Yes.

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- 2) If yes to the previous question (use of insourcing providers) what is the total value of spend, listed by speciality and insourcing provider, used for Apr-24-Mar-25?

£4,033,798

Note: if an insourcing provider covers multiple specialties, please list that provider multiple times (one row for each specialty)

Specialty (e.g. general surgery, ophthalmology etc)	Insourcing provider (fill empty rows with provider name, add rows if required)	Total spend (Apr-24-Mar-25)
Cardiology	ELECTIVE SERVICES LTD	16,915
Neurology	HEALTHCARE BUSINESS SOLUTIONS UK LTD	117,905
Radiology	MEDICAL IMAGING PARTNERSHIP LTD	1,915,268
Urgent Community Response	MINERVA NURSING	1,159,522
Gynaecology	OUTPATIENT NETWORK LIMITED	148,844
ENT	OUTPATIENT NETWORK LIMITED	267,277
Virtual Ward	SOUTH DOWNS HEALTH AND CARE LTD	408,067

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3) Please list below contracts with insourcing providers in the current financial year Apr-25-Mar-26

Specialty (e.g. general surgery, ophthalmology etc)	Insourcing provider (fill empty rows with provider name, add rows if required)	Contract start date	Contract end date (please leave blank if not set)	Formal tender process conducted?	Procurement framework used for award (for example, NHS SBS)	Estimated contract value
Radiology	MEDICAL IMAGING PARTNERSHIP	02/05/2023	01/05/2027	Yes	NHS England ICF Framework NHS Increasing Capacity AGEM 41574	£7,600,000
Neurology	HEALTHCARE BUSINESS SOLUTIONS UK LTD	01/04/2025	31/03/2026	No	n/a	£132,000
Virtual Ward	SOUTH DOWNS HEALTH AND CARE LTD	01/07/2024	30/11/2025	No (PSR)	Provider Selection Regime for Procuring Healthcare Services	£300,000
Gynaecology	OUTPATIENT NETWORK	29/04/2025	31/10/2025	No (used compliant Framework)	NHS SBS10203	£211,000
UCR	MINERVA NURSING LIMITED			No (used compliant Framework)	HealthTrust Europe Framework TWS II - Lot 3b - Nursing and Care Services	£1,200,000

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If I can be of any further assistance, please do not hesitate to contact me.

Should you be dissatisfied with the Trust's response to your request, you have the right to request an internal review. Please write to the Freedom of Information Department (esh-tr.foi@nhs.net), quoting the above reference, within 40 working days. The Trust is not obliged to accept an internal review after this date.

Should you still be dissatisfied with your FOI request, you have the right of complaint to the Information Commissioner at the following address:

The Information Commissioner's Office
Wycliffe House
Water Lane
Wilmslow
Cheshire SK9 5AF

Telephone: 0303 123 1113

Yours sincerely

Freedom of Information Department
esh-tr.foi@nhs.net